Sample Holidays Pvt Ltd

[Your logo]
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QUOTATION

Tour package

Quote no.	SH/Q/2026/118	**Quote date**	15-11-2026
Valid until	22-11-2026	**Prepared by**	Priya (Sample Holidays)

Trip summary

Prepared for	Mr Rahul Sample and family	**Destination**	Dubai and Abu Dhabi, UAE
Duration	4 nights / 5 days	**Travel dates**	12 Jan 2027 to 16 Jan 2027
Departure city	Mumbai	**Rooms**	1 room, twin sharing + extra bed
Travellers	2 adults, 1 CWB (9 yrs), 1 CNB (5 yrs), 0 infants	**Meal plan**	Breakfast daily (CP)

Hotels by option

City	Nights	Option A: 3-star	Option B: 4-star	Option C: 5-star
Dubai	3	Bur Dubai 3-star hotel or similar	Downtown 4-star hotel or similar	Dubai Marina 5-star resort or similar
Abu Dhabi	1	City-centre 3-star hotel or similar	Corniche 4-star hotel or similar	Saadiyat Island 5-star resort or similar

Price per person and total (Rs.)

Traveller	No.	Option A: 3-star	Option B: 4-star	Option C: 5-star
Adult (twin sharing)	2	52,000.00	61,500.00	78,000.00
Child with bed, CWB (2-11 yrs)	1	41,000.00	48,000.00	59,000.00
Child without bed, CNB (2-11 yrs)	1	28,000.00	30,000.00	33,000.00
Infant (under 2 yrs)	0	6,000.00	6,000.00	6,000.00
Package total before GST		**1,73,000.00**	**2,01,000.00**	**2,48,000.00**
GST @ 5% (tour operator)		8,650.00	10,050.00	12,400.00
Package total including GST		**1,81,650.00**	**2,11,050.00**	**2,60,400.00**
TCS @ 2% (overseas package, with PAN)		3,633.00	4,221.00	5,208.00
Total payable		**1,85,283.00**	**2,15,271.00**	**2,65,608.00**

Prices are per person in Indian rupees and depend on availability at the time of booking. Hotels are held only after the advance is received.

Inclusions

- Return economy airfare Mumbai-Dubai-Mumbai with 30 kg check-in baggage
- UAE tourist visa for all travellers
- 4 nights hotel stay as per chosen option, daily breakfast
- All airport and inter-city transfers by private air-conditioned vehicle
- Half-day Dubai city tour, Dubai Marina dhow cruise with dinner, desert safari with BBQ dinner
- Burj Khalifa entry (124th floor, non-prime time) and Abu Dhabi city tour with Grand Mosque visit

Exclusions

- Lunches and any meals not mentioned above
- Dubai Tourism Dirham fee, payable directly at the hotel
- Travel insurance, unless added on request
- Personal expenses, tips, optional tours and early check-in or late check-out
- Any increase in airfare, visa fee or taxes before tickets are issued

GST and TCS

- GST is shown at 5% on the package value, billed as a tour operator service. Confirm the rate that applies to your billing model with your CA.
- This is an overseas tour package, so TCS is collected under the Income-tax Act: 2% where the buyer gives a PAN, 5% without PAN (rates from 1 April 2026). TCS is calculated on the package value including GST and can be claimed against the buyer's income-tax liability.

Payment terms

- 30% advance to confirm the booking and hold hotels and flights
- Balance 21 days before departure
- Bank transfer or UPI to the account on our invoice. PAN of the payer is required for overseas packages

Cancellation policy

- [Your cancellation slabs, for example: 30+ days before departure ... ; 15-29 days ... ; under 15 days ...]
- Airline and visa charges are non-refundable once tickets are issued or the visa is applied for

Validity

This quotation is valid until 22-11-2026. Prices are subject to change until the booking is confirmed with an advance payment.

For Sample Holidays Pvt Ltd
Priya, Holiday Consultant
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Sample format with sample data. Replace every field with your own details.